



सौरभ कुमार शाह, भा.पु.से.
कार्यपालक निदेशक (आर.डी.एस.एस.)
Saurav Kumar Shah, IPS
Executive Director (RDSS)



पावर फाइनेंस कार्पोरेशन लिमिटेड
POWER FINANCE CORPORATION LTD.
(भारत सरकार का उपक्रम) (A Govt. of India Undertaking)

Ref No: 03/10/RDSS/2022/ERP/083904

August 25, 2023

Sub: SBD for "Selection of System Integrator (ERPSI) for Supply, Installation, Commissioning, Implementation and Support for Cloud Based Enterprise Resource Planning (ERP) System at DISCOM"

Dear Sir / Ma'am,

As you are aware, the Model standard bidding Document (SBD) has been prepared to aid the DISCOMs to create RFPs for "Selection of System Integrator (ERPSI) for Supply, Installation, Commissioning, Implementation and Support for Cloud Based Enterprise Resource Planning (ERP) System at DISCOM". PFC Ltd had circulated the model SBD for selection of ERPSI under the RDSS scheme on July 1, 2022.

With the advent of newer techno-commercial models and change in market mechanism, it was necessitated to introduce optimal solutions in model SBD for wider participation of bidders for selection of ERPSI. Keeping in view of above and for easy reference, the amendments made in the clauses are hereby attached as **Annexure-I**. The process involved widespread stakeholder consultations and has resulted in this model SBD which is attached herewith for your ready reference. Also, the amended version has been updated on the PFC and RDSS web portals.

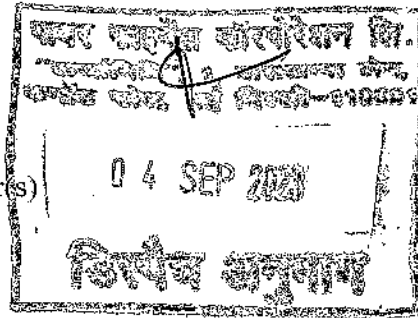
We look forward to successful implementation of ERP in your Discom forming a backbone of IT infrastructure and informing the decision making process of the utility.

With Regards,

Yours sincerely,

(Saurav Kumar Shah)

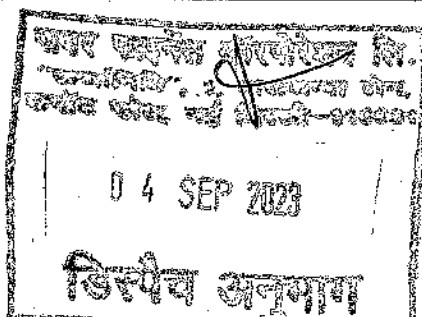
To,
The Chairman / Managing Director(s)
All Discoms



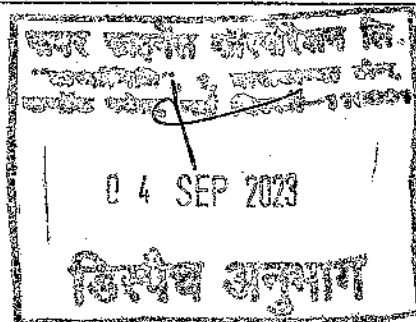
Copy for kind information please:

1. Joint Secretary (Distribution), Ministry of Power, Shram Shakti Bhawan, New Delhi-110001
2. CMD, PFC
3. CMD, REC

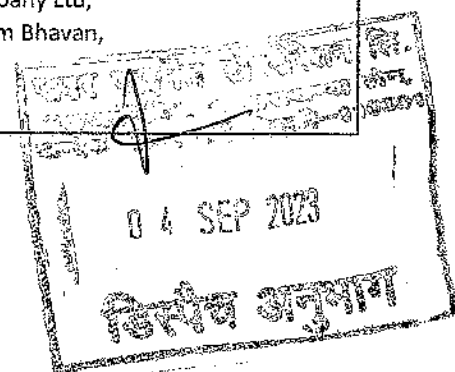
List			
S.No.	States/UTs	Utilities	Address
1	A & N Islands	Electricity Deptt.	Sh. Balwan Singh Jaglan, IAS Secretary (Power) Andaman & Nicobar Administration Secretariat, Port Blair, Andaman & Nicobar Islands- 744 101
2	Arunachal Pradesh	PD	Sh. Kaling Tayeng, IAS Commissioner & Secretary(Power),Govt. of Arunachal Pradesh Block No-II, 3rd Floor, Civil Secretariat, Dist.-Papumpare, Itanagar-791111
3	Andhra Pradesh	APEPDCL	Sh. Prudhvitej Immadi, IAS Chairman & Managing Director Eastern Power Distribution Company of Andhra Pradesh Limited, P&T Colony, Seethammadhara, Vishakapatnam- 530013
4	Andhra Pradesh	APCPDCL	Sh. J. Padma Janardhan Reddy Chairman & Managing Director Central Power Distribution Corporation of A.P. LTD Corporate Office Beside Polytechnic College ITI Road, Vijayawada - 520 008 Krishna Dist , A.P.
5	Andhra Pradesh	APSPDCL	Sh. K. Santhosha Rao Chairman & Managing Director AP Southern Power Dist. Co. Ltd Srinivasa Kalyana Mandampam Backside, Tiruchanoor Road, Kesvayana Gunta, Thirupathi-517503
6	Assam	APDCL	Sh. Rakesh Kumar, IAS Managing Director Assam Power Distribution Limited Bijulee Bhawan, IV Floor, Paltan Bazar Guwahati-781001.
7	Bihar	NBPDCL	Sh. Prabhakar, IAS Managing Director North Bihar Power Distribution Company Ltd. Vidyut Bhawan, Bailey Road Patna-800 021, Bihar
8	Bihar	SBPDCL	Sh. Mahendra Kumar, IAS Managing Director South Bihar Power Distribution Company Ltd. Vidyut Bhawan, Bailey Road, Patna-800 021, Bihar



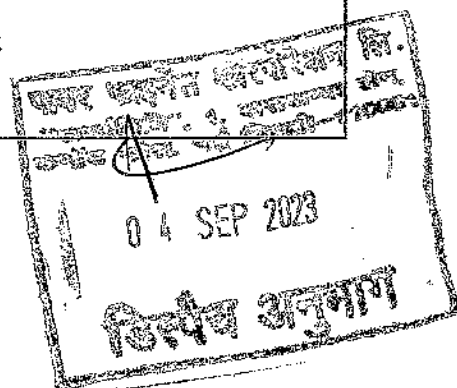
9	Chhattisgarh	CSPDCL	Sh. Manoj Khare Managing Director Chhattisgarh State Power Distribution Co. Ltd, 3rd Floor, Vidyut Sewa Bhawan Complex Danganiya Raipur - 492013
10	Delhi	NDMC	Dr. Ankita Chakravarty, IAS Secretary (NDMC) New Delhi Municipal Council (NDMC) Palika Kendra, Sansad Marg, New Delhi - 110001
11	Goa	Electricity Deptt.	Sh. Ajit Roy, IAS Secretary (Power) Secretariat, Porvorim Goa - 403 521.
12	Gujarat	DGVCL	Sh. Yogesh Choudhary, IAS Managing Director Dakshin Gujarat Viji Company Ltd. Nana Varachha Road, Near Gajjar Petrol Pump, Kapodara Vadodara-395006, Gujarat
13	Gujarat	MGVCL	Sh. Tejas DilipBhai Parmar, IAS Managing Director Madhya Gujarat Viji Co. Ltd. Vidyut Bhawan, Race Course Road, Surat - 390 007, Gujarat
14	Gujarat	PGVCL	Sh. M.J Dave, IAS Managing Director Paschim Gujarat Viji Company Ltd. Nana Mava Main Road, Laxminagar, Rajkot-360004 Gujarat.
15	Gujarat	UGVCL	Sh. Arun Mahesh Babu M.S., IAS Managing Director Uttar Gujarat Viji Company Ltd. Visnagar Road, Mehsana-384001, Gujarat
16	Haryana	DHBVNL	Sh. Amit Khatri, IAS Managing Director Dakshin Haryana Bijli Vitran Nigam Ltd. Vidyut Sadan, Vidyut Nagar Hissar-125 005, Haryana
17	Haryana	UHBVNL	Sh. Saket Kumar, IAS Managing Director Uttar Haryana Bijli Vitran Nigam Ltd, Vidyut Sadan, IP No: 3&4, Sector-14, Panchkula - 134 109, Haryana



18	Himachal Pradesh	HPSEBL	Sh. Harikesh Meena, IAS Managing Director Himachal Pradesh State Electricity Board Ltd., Vidyut Bhawan, Shimla-171004, Himachal Pradesh
19	J&K	JPDCL	Sh. Shiv Anant Tayal, IAS Managing Director Jammu Power Distribution Corporation Limited, JERC building, Ambedkar Chowk, Jammu-180006
20	J&K	KPDCL	Sh. Baseer Ul Haq Choudhary, IAS Managing Director Kashmir Power Distribution Corporation Limited, Opposite High Court Exhibition Grounds, Srinagar 190001
21	Jharkhand	JBVNL	Sh. Avinash Kumar, IAS Managing Director Jharkhand Bijli Vitran Nigam Ltd. HEC Engineering Building, P.O. DHURWA, Ranchi- 834 004 Jharkhand
22	Karnataka	BESCOM	Sh. Mahantesh Bilagi, IAS Managing Director Bangalore Elec. Supply Co. Ltd. Corporate Office, K R Circle, Dr. Ambedkar Veedi, Bangluru - 560 001, Karnataka
23	Karnataka	CESCOM	Sh. Jayavibhava Swamy, IAS Managing Director Chamudeshwari Electric Supply Corpn. Ltd. No.29, Vijaynagar 2nd stage, Hinkal, Mysore-570017, Karnataka
24	Karnataka	GESCOM	Sh. Rahul T Pandve, IAS Managing Director Gulbarga Electricity Supply Co.Ltd Corporate Office, Main Road Gulbarga-585 102, Karnataka
25	Karnataka	HESCOM	Sh. Mohammad Roshan, IAS Managing Director Hubli Electricity Supply Co.Ltd Corporate Office, P.B Road, Navnagar, Hubli-580025, Karnataka
26	Karnataka	MESCOM	Sh. Manjappa Managing Director Mangalore Electricity Supply Company Ltd, Corporate Office, 1st floor, Mescom Bhavan, Bejai, Kavour Road, Mangalore -575 004, Karnataka



27	Kerala	KSEBL	Dr. Rajan N Khobragade, IAS Chairman & Managing Director Kerala State Electricity Board Ltd. Vydyuthi Bhavanam, Pattom Thiruvananthapuram-695 004, Kerala
28	Kerala	TCED	Sh. M. K Varghese Mayor, Thrissur Corporation Municipal office Rd, Kuruppam, Thekkinkadu Maidan, Thrissur, Kerala-680001
29	Ladakh	LPDD	Sh. Ravinder Kumar, IAS Secretary (Power) The Administration of Union Territory of Ladakh, UT Secretariat, Leh-Ladakh, Pin -194 101
30	Madhya Pradesh	MPMKVVCL-C	Sh. Ganesh Shankar Mishra , IAS Managing Director M.P. Madhya Kshetra Vidyut Vitran Co. Ltd., Bijli Nagar Colony, Govindpura, Bhopal – 462 023, Madhya Pradesh
31	Madhya Pradesh	MPPKVVCL-E	Sh. Anay Dwivedi, IAS Managing Director M.P. Purv Kshetra Vidyut Vitran Co. Ltd., Shakti Bhawan, Vidyut Nagar Jabalpur – 482 008, Madhya Pradesh
32	Madhya Pradesh	MPPKVVCL-W	Sh. Amit Tomar, IAS Managing Director M.P. Paschim Kshetra Vitran Co. Ltd., Polo Grounds, Indore – 452 003, Madhya Pradesh
33	Maharashtra	MSEDCL	Sh. Lokesh Chandra, IAS Chairman & Managing Director Maharashtra State Electricity Distribution Company Ltd. 6th Floor, "PRAKASHGAD", Plot No. G-9, Station Road, Bandra (E), Mumbai-400 051
34	Maharashtra	BEST	Sh. Vijay Singhal, IAS General Manager Brihan Mumbai Electric Supply & Transport Undertaking (BEST) BEST Bhavan, BEST Marg, Colaba, Mumbai - 400 001.
35	Manipur	MSPDCL	Dr. Shailesh Kumar Chourasia, IAS Managing Director Manipur State Power Dist. Co. Ltd. 3rd Floor, New Directorate Building (Near Hotel Imphal), North AOC, Imphal-East, - 795001, Manipur

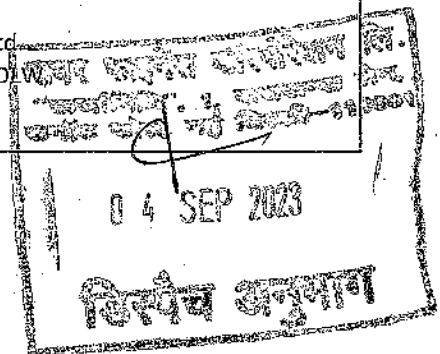


36	Meghalaya	MePDCL	Sh. Sanjay Goyal, IAS Chairman & Managing Director Meghalaya Power Distribution Corporation Limited Lum Jingshai, Short Round Road Shillong – 793 001, Meghalaya
37	Mizoram	PD	Sh. H.Lalengmawia, IAS Commissioner & Secretary (Power & Elec. Deptt.) Govt. of Mizoram, Mizoram Secretariat Complex, New Capital Complex, Khatia , Aizwal, Mizoram - 796 001
38	Nagaland	PD	Sh. K.D. Vizo Principal Secretary (Power) Department of Power, Govt. of Nagaland Kohima-797004
39	Odisha	OPTCL	Shri Sanjay Kumar Mishra, IRTS Chairman & Managing Director Optcl, Regd. Office - Janpath, Bhubaneswar, Pin - 751022
40	Puducherry	Electricity Deptt.	Dr. A. Muthamma, IAS Secretary (Power) Government of Puducherry, Goubert Avenue Puducherry - 605 001.
41	Punjab	PSPCL	Shri Baldev Singh Sran Chairman & Managing Director Punjab State Power Corporation Limited PSEB Head Office, The Mall, Patiala-147001, Punjab
42	Rajasthan	AVVNL	Shri N S Nirwan Managing Director Ajmer Vidyut Vitran Nigam Limited Vidyut Bhawan, Panchsheel Nagar, Makadwali Road Ajmer-305004, Rajasthan
43	Rajasthan	JVVNL	Shri R.N. Kumawat Managing Director Jaipur Vidyut Vitran Nigam Ltd Room no 121, Vidyut Bhawan, Janpath, Jyoti Nagar, Jaipur 302 005, Rajasthan
44	Rajasthan	JdVVNL	Shri Pramod Tak Managing Director Jodhpur Vidyut Vitran Nigam Ltd New Power House, Industrial Area Jodhpur-342 003, Rajasthan

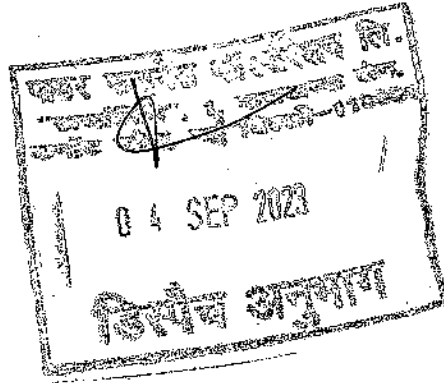
04 SEP 2023

विद्युत विभाग

45	Sikkim	PD	Shri Ganesh Chettri PCE cum Secretary Energy & Power Department Govt. of Sikkim, Power Secretariat Building, Kazi Road Gangtok-737101
46	Tamil Nadu	TANGEDCO	Shri Rajesh Lakhoni, IAS Chairman & Managing Director Tamil Nadu Gen. and Distribution Corporation Ltd. 10th Floor, Eastern Wing, N.P.K.R.R, Maaligai, 800 Electricity Avenue, Anna Salai, Chennai- 600002, Tamilnadu
47	Telangana	TSNPDC	Shri A. Gopal Rao Chairman & Managing Director Northern Power Dist.Co.of Telangana Ltd Vidyut Bhawan, Nakkalgutta, Hanamkonda, Warangal-506001, Telangana
48	Telangana	TSSPDCL	Shri G. Raghuma Reddy Chairman & Managing Director Southern Power Dist. Co. of Telangana Ltd, 6-1-50, Mint Compound Hyderabad 500063, Telangana
49	Tripura	TSECL	Shri Debasish Sarkar Managing Director Tripura State Electricity Corporation Limited Bidyut Bhavan, North Banamalipu Agartala -799001, Tripura
50	Uttar Pradesh	DVNNL	Shri Amit Kishore, IAS Managing Director Dakshinanchal Vidyut Vitran Nigam Ltd. 220 K. V. Vidyut Sub Station, Mathura Agra By Pass Road, Sikandra - 282 007, Agra, Uttar Pradesh
51	Uttar Pradesh	MVVNL	Shri Bhawani Singh Khangarot, IAS Managing Director Madhyanchal Vidyut Vitran Nigam Ltd 4-A, Gokhle Marg, Lucknow - 226 001, Uttar Pradesh
52	Uttar Pradesh	PaVVNL	Smt. Chaitra V, IAS Managing Director Paschimanchal Vidyut Vitran Nigam Ltd. Victoria Park, Meerut - 250 001, Uttar Pradesh
53	Uttar Pradesh	PuVVNL	Shri Shambhu Kumar, IAS Managing Director Purvanchal Vidyut Vitran Nigam Ltd Hydel Colony Bhikhari Pur, Post - D Varanasi-221 004, Uttar Pradesh



54	Uttar Pradesh	KESCO	Shri Samuel Paul N, IAS Managing Director Kanpur Electric Supply Co. (KESCO) 14/71, Civil Lines, Kanpur-208001,Uttar Pradesh
55	Uttarakhand	UPCL	Sh. Anil Kumar Managing Director Uttarakhand Power Corporation Ltd. Urja Bhawan, Kanwali Road, Dehradun - 248 001,Uttarakhand
56	West Bengal	WBSEDCL	Sh. Santanu Basu, IAS Chairman & Managing Director West Bengal State Electricity Distribution Company Ltd. Vidyut Bhavan, 7th Floor, A-Block, Salt Lake City Kolkata - 700 091,West Bengal



Clause No.	Page No.	Existing clause	Proposed Amendment
		<p>The DISCOM can choose any of the four (4) options to implement ERP as per their requirements The options are defined as follows:</p> <p>Option 1 -- Greenfield Implementation The ERPSI will implement ERP for a DISCOM which does not currently possess any ERP or similar system.</p> <p>Option 2 – Implementation of additional modules The ERPSI will implement selected additional modules on top of the existing ERP system modules currently functional at the DISCOM.</p> <p>Option 3 – Replacement of existing system The ERPSI will replace the existing ERP system at the DISCOM with a different system altogether. This may be required by the DISCOM in case it is not satisfied with the functionality of the existing ERP system and wants to move to a different platform.</p> <p>Option 4 – Up gradation of existing system The ERPSI will conduct enhancement of the DISCOM's existing ERP system. This may be required by the DISCOM in case it currently possess an extremely old version of the ERP system or wants to migrate the existing on-premises ERP system to a Cloud-based system.</p>	<p>The DISCOM can choose any of the five (5) options to implement ERP as per their requirements The options are defined as follows:</p> <p>Option 1 – Greenfield Implementation The ERPSI will implement ERP for a DISCOM which does not currently possess any ERP or similar system.</p> <p>Option 2 – Implementation of additional modules The ERPSI will implement selected additional modules on top of the existing ERP system modules currently functional at the DISCOM.</p> <p>Option 3 – Replacement of existing system The ERPSI will replace the existing ERP system at the DISCOM with a different system altogether. This may be required by the DISCOM in case it is not satisfied with the functionality of the existing ERP system and wants to move to a different platform.</p> <p>Option 4 – Up gradation of existing system The ERPSI will conduct enhancement of the DISCOM's existing ERP system. This may be required by the DISCOM in case it currently possess an extremely old version of the ERP system or wants to migrate the existing on-premises ERP system to a Cloud-based system.</p> <p>Option 5 – SaaS Model</p>

			Implementation of ERP as Software as a Service (SaaS) on private cloud edition (including cloud infrastructure, support and technical services) for a period of << >> years. Post the end of the subscription, the same can be extended for another tenure as per mutual agreement between both the parties.
Section 2. Eligibility and Qualification Requirements 1. General 1.2	15	The ERPSI should have at least CMM/CMMI level 5 valid certification. In case of a consortium, this requirement needs to be met by the ERPSI-Lead and ERPSI-2nd must be ISO/ IEC-9001: 2008/2015 or above certified.	The ERPSI-Lead should have at least CMM/CMMI level 5 valid certification. In case of a consortium, this requirement needs to be met either by the ERPSI-Lead or ERPSI-2 nd Member and must be ISO/ IEC-9001: 2008/2015 or above certified.
Section 2. Eligibility and Qualification Requirements 1. General 1.3	15	Bidder should be authorized system integrator/implementation partner of the offered ERP OEM Product for sale, support, and services of the offered ERP OEM Product	Bidder should be authorized system integrator/implementation partner of the offered ERP OEM Product for sale, support, and services of the offered ERP OEM Product. In case of Consortium, either ERPSI-Lead/ERPSI-2 nd may met the requirement.
Section 2. Eligibility and Qualification Requirements 1. General 1.5	15	The bidder must have at least more than 500 full time resources of the proposed ERP OEM product. Additionally, bidder must have at least 10 OEM certified resources of each proposed module of the proposed ERP OEM Product	The bidder must have at least more than 250 full time resources. Additionally, bidder must have at least 2 OEM certified resources of each proposed module of the proposed ERP OEM Product. In case of a consortium, this requirement needs to be met together by the ERPSI-Lead or ERPSI-2 nd Member.
Section 2. Eligibility and Qualification Requirements 1. General 2.1	15	Minimum Average Annual Turnover (MAAT) for best three years out of last five financial years of the bidder should not be less than INR Crores i.e., 100% of the estimated cost of the project. In case of a consortium, ERPSI-Lead and ERPSI-2nd combined should meet this requirement of turnover, with ERPSI-Lead meeting minimum INR Crore i.e., 90% out of this.	Minimum Average Annual Turnover (MAAT) for best three years out of last five financial years of the bidder should not be less than INR Crores i.e., 30% of the estimated cost of the project. In case of a consortium, ERPSI-Lead and ERPSI-2 nd combined should meet this requirement of turnover, with ERPSI-Lead meeting minimum 51% INR Crore, however, the 2 nd Member meet at least 26% of the MAAT.

<p>Section 2. Eligibility and Qualification Requirements 3. credential & experience 3.1</p>	<p>16</p>	<p>The Bidder should have been in the IT / Software services for the last 10 years. Further, the bidder should have successfully implemented 2 (two) ERP Projects of the ERP OEM Product in India in last 10 years. (In case of a consortium, this requirement needs to be met by the ERPSI-Lead.)</p> <p>Further, in both projects mentioned above-</p> <ul style="list-style-type: none"> • the offered ERP OEM Product must have been implemented in a Central/State PSU or Govt. Organization or Power sector (Generation, Transmission or Distribution). The experience of implementation of ERP in Power sector (including Generation, transmission & distribution) in private sector shall also be considered. However, at least one ERP project must have been implemented in Central/State PSU or Government organization. • the offered ERP OEM Product shall have cumulatively 750 transactional user-base in two eligible ERP projects 	<p>The bidder should have successfully implemented 2 (two) ERP Projects of the ERP OEM Product in India in last 10 year. Out of two (2) eligible ERP projects one must have been implemented in Central/State PSU or Govt. Organization.</p> <p>(In case of a consortium, this requirement needs to be met by either of the Member)</p> <p>Further, in both projects mentioned above-</p> <ul style="list-style-type: none"> • The offered ERP OEM Product shall have cumulatively 500 transactional user-base in two eligible ERP projects
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Clause 3.	16	<p>The Bidder(s) should have implemented at least One (1) Turnkey IT System Integration (TSI) project including supply of Hardware/cloud services, Software, licenses along with installation, configuration, customization, implementation, Roll Out as well as providing FMS services / System Operation services during the last Ten (10) financial years,</p> <p>worth at least INR. 24 Cr. or 80% of the estimated cost, whichever is higher OR,</p> <p>two projects each costing not less than the amount equal to INR. 15 Cr. or 50% of the estimated cost, whichever is higher OR,</p> <p>three projects each costing not less than the amount equal to INR. 12 Cr. or 40% of the estimated cost, whichever is higher.</p>	<p>The Bidder(s) should have implemented at least One (1) Turnkey IT System Integration (TSI) project having installation, configuration, customization, implementation, Roll Out as well as providing FMS services / System Operation services and preferably supply of Hardware/cloud services/Software/ licenses during the last Ten (10) financial years, one project worth at least INR. 20 Cr. or 80% of the estimated cost, whichever is Lower</p> <p>OR</p> <p>Two projects each costing not less than the amount equal to INR. 13 Cr. or 50% of the estimated cost, whichever is Lower</p> <p>OR</p> <p>Three projects each costing not less than the amount equal to INR. 10 Cr. or 40% of the estimated cost, whichever is Lower"</p>
11.2 Qualification for the ERP OEM (Sl. No.6)	18	<p>ERP OEM product must be specific and latest version for India with statutory requirements incorporated and should have a localization support in terms of Excise, Income Tax, GST, auditing etc. specific to Indian requirements. It should also support data entry in Hindi/regional languages a second language also.</p>	<p>Please add the ERP OEM Product should be a cloud based modular architecture which should provide</p> <ol style="list-style-type: none"> 1. Clean Core Dashboard 2.Process optimization and automation 3. Unique access to the sustainability-focused innovations. 4. New AI capabilities, inclusive of Generative AI based functionality.
Point no 4.1, Clause 4.1a (ERP Implementation Experience)	23	<p>The bidder should have successfully implemented at least two ERP Projects of the offered ERP OEM product in India in last 10 (ten) years with at least 500 ERP licenses in each project.</p> <p>Further, in both projects mentioned above, -</p> <ul style="list-style-type: none"> • the offered ERP OEM product must have been implemented in a Central/State PSU or Govt. 	<p>The bidder should have successfully implemented at least two ERP Projects of the offered ERP OEM product in India in last 10 (ten) years with at least 250 ERP licenses in each project. In case of a consortium, this requirement needs to be met together by the ERPSI-Lead or ERPSI-2nd Member.</p> <p>Further, in both projects mentioned above</p>

		<p>Organization or Power sector (Generation, Transmission or Distribution).</p> <ul style="list-style-type: none"> • At least 3 modules out of following functions / modules of the offered ERP OEM Product must have been implemented– <ul style="list-style-type: none"> o Finance and Accounting– (Mandatory for option 1 and 3) o Purchasing/Contract Management o Inventory Management o Governance, Risk and Compliance (GRC) o Human Resource Management, Payroll & ESS - (Mandatory for option 1 and 3) o Business Intelligence Reporting o Document management system o E-Office o Any additional module in case of further addition of module <Option 2 Only> <p>Total number of ERP projects completed/operational:</p> <ul style="list-style-type: none"> • 2 ERP projects (at least 1 completed project) – 6 Marks • 3 ERP projects- (at least 2 completed projects) – 8 Marks • ≥ 4 ERP projects (at least 3 completed projects) – 10 Marks 	<ul style="list-style-type: none"> • At least 3 modules out of following functions / modules of the offered ERP OEM Product must have been implemented– <ul style="list-style-type: none"> o Finance and Accounting o Purchasing/Contract Management o Inventory Management o Governance, Risk and Compliance (GRC) o Human Resource Management, Payroll & ESS <p>Total number of ERP projects completed/operational*:</p> <ul style="list-style-type: none"> • 2 ERP projects (at least 1 completed project) – 6 Marks • 3 ERP projects- (at least 2 completed projects) – 8 Marks • ≥ 4 ERP projects (at least 3 completed projects) – 10 Marks <p><i>* The criterion of at least 250 ERP licenses in each project is only applicable for qualifying purpose (2 projects only). However, for marking additional projects only completed project shall be undertaken for consideration.</i></p>
3.2 (d) Cloud Solution, IT Infrastructure & Network Solution	102	DR shall be 100% mirror image of the primary site during the DR Drill or Disaster	DR shall be 100 % mirror of the production system & not the complete primary site.
Cloud Solution, IT	102	The ERPSI should carefully analyze the project requirements related to Cloud based Infrastructure as a	The ERPSI should carefully analyze the project requirements related to Cloud based solution either as Infrastructure as a

Infrastructure & Network Solution Clause 3.2		Service (IaaS) to be delivered, IT Infrastructure required at various <<DISCOM>> offices, and the SLA criteria while deriving the right cloud resources.	Service (IaaS) or software as a service (SaaS) to be delivered, IT Infrastructure required at various <<DISCOM>> offices, and the SLA criteria while deriving the right cloud resources.
Audit and IT Security Clause 6.1.1.2	128	OEM audit	The duration of OEM Audit shall be min 80 days. However, utility may decide the higher man-days for Audit OEM, if found necessary as per their requirement days including all audit activities and post audit compliance checks and validation.
Payment Terms 14.0	191	Payment terms specified is aligned to SaaS model	The payment shall be made at the start of the usage of the offered system on yearly basis (Read in conjunction with Form-2).
Form-2 Part-B	187	Desktops/Hardware Specifications (All in One)	Limited to only those Desktops/Hardware/Servers/Switches etc which are mandatorily required for operationalization of ERP. While fixing the requirements no Desktop/Printers/Furniture/fixtures shall be included under the Form- 2; Part-B If Monitoring Committee had sanctioned purchase of Desktops/Printers and other peripheral devices, then same shall be procured through separate tender.
		Payment Terms: insert <14.3>	In the event that the ERPSI has duly followed the procedure and the Utility fails to make any payment within the 45 days of production of invoice along with all supporting documents upto satisfaction of the Utility, the Utility shall pay interest to the ERPSI on such delayed payment amount (including disputed amount) as from the due date of payment. The applicable interest rate on the delayed payment amount will be equal to the marginal cost of funds-based lending rate (MCLR) for one year of State Bank of India (MCLR shall be as applicable on the 1 st April of the financial year in which the

			date of release of delayed payment lies). In case the period of default lies in two or more financial years the interest amount shall be calculated separately for the periods falling in different years.
		Payment Terms: insert <14.4>	The Utility named in the Bidding Documents intends to use the capital subsidy {60% (90% in case of special category states) of cost of the project} under Revamped Reforms-based and Results linked, Distribution Sector Scheme (RDSS), 40% (10% in case of special category states) to be arranged by the State Government/Employer through loans from REC/PFC/or other FIs/own resources. However, the payment as per the contract payment terms will be released timely by the Employer, without any linkage to disbursement of the funds under RDSS scheme.

Additional Instructions for Utility:

1. During various discussion it emerged that some Utilities combine the Heterogeneous IT packages sanctioned under RDSS along with Selection of System Integrator (ERPSI) for Supply, Installation, Commissioning, Implementation and Support for Enterprise Resource Planning (ERP) System. Keeping in view of divergent scope of work and different set of competencies required for the implementation, it is advisable issue separate NIT's for selection of SI for implementation of ERP and other IT solutions.
2. Utilities are requested to optimize the manpower during FMS period and OEM Audit man days for getting competitive quote.
3. The provisions in angle brackets (<>) are for guidance and should be omitted from the RFP before it is issued to prospective Bidders. These provisions are used to highlight sections applicable to each of the above mentioned options. The unmarked sections shall remain common for all Options of ERP implementation.
4. DISCOM specific provisions are in double angular brackets (<< >>). The DISCOM should replace these texts with DISCOM specific information like the name of the DISCOM, contact person, etc.
5. ERP Project (SaaS model also) will be funded up to sunset of scheme as communicated by MoP or PFC time to time. The Scheme period of RDSS is upto FY: 2025-26. However, it is advisable that Utility may select the ERPSI for providing ATS/AMC and FMS for five years for getting competitive quote.