

Clarification/Corrigendum (Dated 4th June, 2009) to Model Request for Proposal dated 27.02.2009 for Appointment of IT Consultant by Utilities from PFC's Empanelled List

1) Page No. 24 (SECTION-V: BID EVALUATION METHODOLOGY)

Clause on “**Technical Evaluation**” has been modified and will now be read as follows:

Quote:

The Approach & Methodology, the project experience, CV credentials of the team etc., would be evaluated and scores would be given (out of 70). The technical evaluation for the role of IT Consultant by the Utility should be in line with the Section-III: Qualifying Requirements.

While evaluating the CVs in accordance with the Detailed Technical Evaluation Methodology for evaluation of CVs, as provided on Page 26 of the Model RFP Document, the Utilities shall restrict the number of CVs being evaluated & scored, under each of the five (5) categories (i.e. GIS, Meter Data Acquisition, etc.), to a maximum of four (4). Hence, the total number of CVs being evaluated and scored, including the additional CVs over and above the minimum requirement of one (1) CV in any of the five (5) categories of experience, shall be maximum four (4).

Unquote

2) Page No. 15 (Data Sheet) & 25 (Bid Evaluation Methodology) of Document

2nd Para, 2nd line, of Bid Evaluation Methodology at Page No. 25 and Para 1.12 of Data Sheet at Page No.15 has been modified as follows:

Old Text	... will be used: Total Score = (Technical Score x 0.70) + (LP/FPx 100) x 0.30 . Where LP is the...
New Text	... will be used: Total Score = (Technical Score) + (LP/FPx 30). Where LP is the...

3) Page No. 12 (SECTION-I: INSTRUCTION TO BIDDERS) of Document

Clause 22 on “**Bid Security / Earnest Money Deposit (EMD)**” has been modified and will now read as follows:

Quote:

The Bidder shall furnish as part of its Technical Proposal, a Bid Security in original form and in the amount and currency specified in the Bid data Sheet. The validity of Bid Security would be as specified in the Data Sheet. *The Bid Security of unsuccessful Bidders shall be returned as promptly as possible upon the signing of the Contract with the successful Bidder. The Bid Security of the successful Bidder shall be returned as promptly as possible once the successful Bidder has furnished the required Performance Security and signed the Contract.*

The Bid Security may be forfeited:

- a. if a Bidder withdraws its Bid during the period of bid validity; or
- b. if the successful Bidder fails to:

- *sign the Contract; or*
- *furnish a Performance Security; or*
- c. *if the bidder is found to have submitted false particulars/fake documents; or*
- d. *in incidents of manipulation of rates by cartelization*

Unquote

4) Page No. 15 (Section –II Data Sheet) of Document

Clause 1.8 “**Bid Security / Earnest Money Deposit (EMD)** has been modified to;

Quote

Earnest Money Deposit of Rs. One Lakh in the form of Bank Demand Draft payable to < To be specified by Utility> At < To be specified by Utility > to accompany the Technical Proposal.

The Bid Security shall be valid for sixty (60) days beyond the end of the validity period of the bid. This shall also apply if the period for bid validity is extended.

Unquote

5) Page No. 25 (Bid Evaluation Methodology) of Document

It is clarified that “Relevant Experience” [15 Marks] under Project Experience of **Detailed Technical Evaluation Methodology** is pertaining to IT experience in any sector including power. However, for IT experience in power sector additional parameters a), b), c) [= 10 Marks] are to be scored cumulatively in that sequence.

6) Page No. 27 (Bid Evaluation Methodology) of Document

Sub-heading “**Resumes (CVs)**”, Para 4, has been modified and will now be read as follows:

Quote:

The names and details of the resources replaced with a person of similar/higher experience and qualification and in agreement with the utility.

The successful Bidder shall provide an undertaking before award of contract that the key staff identified for the project (as submitted in its bid proposal) shall be available for the respective proposed work requirement, anytime during the duration of the project, till its successful completion. The same is intended to be published by the Nodal Agency on their website for the information of other utilities who intend to appoint ITC, for avoiding any duplicacy in resource deployment.

Unquote

7) Page No. 26 (Bid Evaluation Methodology) of Document

7.1 Evaluation of Bids of Power Utilities as bidder for ITC

- As per the QRs of RFQ for empanelment of ITC by PFC, power utilities have been qualified with in-house technical experience based on the project executed within the utility which have been approved by Regulatory Commission, with clear mention of the project and its value. Therefore, the evaluation will be done in RFP by the utility based on similar experience/proof.



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- Similarly, financial turnover has been considered by PFC for empanelment of ITC based on annual report of power utilities submitted against QR requirements. Therefore, evaluation will be done in RFP based on the same by the utilities.

7.2 Evaluation of Bids of CPRI as bidder for ITC

It is clarified that Central Power Research Institute (CPRI) has been included in the empanelled list of IT Consultants on 23.04.2009 on nomination basis for Part-A under R-APDRP and the turnover (T/O) parameter (minimum annual turnover of Rs. 75 crore) is not applicable to CPRI and therefore their technical strength on **other parameters** should be utilized to award marks on turnover parameter.

The CPRI score (X) against the turnover parameter may be calculated as below:

$$X = \frac{\text{CPRI score in 'other parameters'}}{\text{[Average score of balance bidders in 'other parameters']}} * \text{[average Score of Balance Bidders in 'T/O']}$$

Typical example of the suggested CPRI score (X) calculation against the turnover parameter is mentioned below as **Appendix**. The above mentioned calculation methodology may be used for CPRI during the Technical evaluation of the bids received for IT Consultants.

- 8) Page No. 4 of Document (DEFINITIONS AND ABBREVIATIONS) & Page No. 59 of Document (Appendix-1: AGREEMENT)

It is clarified that the point '*the service level agreement*' stands deleted and accordingly the definition of "Contract Documents" in "**Definitions and Abbreviations**" & in Clause No.2 of the "**Appendix-1: Agreement**" has been modified and will now contain the following:

Quote:

- i the Detailed award of contract;
- ii Section-VII: Special Conditions of Contract;
- iii Section-VI: General Conditions of Contract;
- iv Section-IV: Scope of Work;
- v Section-I: Instructions to bidders;
- vi the Purchaser's Notification to the Supplier for Award of Contract;
- vii Bidder's response (proposal) to the RFP;
- viii Section VIII: Contract Forms;
- ix Acceptance of purchaser's notification

Unquote

- 9) Page No. 16 of Document (SECTION III- ELIGIBILITY CRITERIA)

Clause on 'Minimum resume count that needs to be submitted with 5 year experience' under "**Experience**" has been modified and will now read as follows:

Quote:

Minimum resume count that needs to be submitted with 4 year experience

Unquote



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Appendix

CPRI Turnover Score Calculation - Sample

Technical Evaluation Criteria>	SCORES	
	Turnover (10)	Others (60)
Bidder 1	3	42
Bidder 2	1	38
Bidder3	5	46
CPRI	X	41
Bidder 5	6	36
Bidder 6	4	33

Factors that shall influence X:

- > Should reflect and hence, be derived from CPRI's "own" capability
- > Should reflect and hence, be derived from CPRI's "market" standing

$$X = \frac{\text{CPRI score in 'other parameters'}}{\text{[Average score of balance bidders in 'other parameters']}} * \text{[average Score of Balance Bidders in 'T/O']}$$

$$X = \frac{41}{(42+38+46+36+33)/5} \times (3+1+5+6+4)/5$$

$$X = \frac{41}{39} \times 3.8$$

X = 4
